

Eastern Pennsylvania Ski Council

February 8 – 15, 2020

EPSC *Ski Utah* Winter Carnival



Presented by:

Jo Ann M. Pieretti
JP Tours, Inc.

March 4, 2019

GROUP Eastern Pennsylvania Ski Council (EPSC)

DATES February 8 – 15, 2020

OF PEOPLE 300 minimum

OBJECTIVE

To provide the **Eastern Pennsylvania Ski Council Member Clubs** an incredible skiing experience, comfortable accommodations, services and a multitude of dining and recreational opportunities. We will strive to meet and surpass the expectations of each guest!

WHAT THE UTAH MOUNTAINS HAVE TO OFFER

DEER VALLEY: Deer Valley Resort is a “skiers only” resort located in the historic mining town of Park City, Utah. and is nestled in the Wasatch Mountains, just 36 miles east of Salt Lake City. Deer Valley is consistently ranked #1 in guest service among ski resorts in North America, as rated by the readers of SKI Magazine, and delivers an unmatched experience for your winter vacation. Deer Valley is known for its excellent grooming as well as its first-class services and has always been considered a gem for skiers to enjoy. Deer Valley is the closest ski area to the Zermatt Resort where our entire EPSC group will be staying so it will be convenient to get to each day that we will be skiing there. Since snowboarders are not allowed at Deer Valley, provisions will be made for any boarders to ski additional days at Park City and Canyons.

SUNDANCE: Sundance Resort (developed by Robert Redford) is set in a unique, small town atmosphere. The resort is set against a 12,000-foot Mount Timpanogos. The resort offers 42 runs spread out over 450 acres of skiable terrain. Experts will enjoy the steep, wide-open bowls while beginners and intermediates can stick to the groomed slopes. There are several restaurants and bars located at the resort, including the Bearclaw Cabin. A special BBQ lunch is included in a private facility at the base of the mountain. If you have never skied at Sundance, this will be a great experience for you to get a different “feel” from the resort than you get from the bigger ski areas

PARK CITY: Located in the heart of Park City, Utah, only a 35-minute drive from Salt Lake City International Airport, Park City is home to over 7,300 skiable acres with a variable mix of beginner, intermediate, and advanced terrain. Park City Mountain Resort is next-door to Canyons which can be accessed by a new gondola and new runs to form the USA’s biggest linked ski area. It could easily be made even bigger by linking to neighboring Deer Valley, which is separated from the Park City slopes only by a fence between two pistes, and by separate ownership. Any skier holidaying in Park City should definitely spend a day or more at Deer Valley (but boarding is banned there) and international visitors can buy a pass covering days at both. Park City’s historic Main Street is a compelling place to spend time, with colorful old buildings and lively bars and restaurants. And the town is a good base for visiting other Utah resorts, including the famously powdery Snowbird and Alta, less than an hour away by car. Park City is about 45 minutes by road from Salt Lake City. It was a silver-mining boom town, and in the late 19th century it boasted a population of 10,000, a red-light area, a Chinese quarter and 27 saloons

CANYONS: Canyons Resort was one of three alpine ski resorts located in Park City, Utah. Prior to 2015, there were 19 chairlifts, 4,000 acres of skiable terrain and an average of 355 inches of snow each winter, making Canyons the largest ski and snowboard resort in Utah. The base area is located 32 miles from the Salt Lake City International Airport. Canyons Resort has been known under plenty of other guises in former years such as “Park City West”, “Park West” and “The Canyons”. Resort upgrades occur much more frequently than name changes, such that the Canyons Ski Resort has undergone amazing transformation over recent decades with nearly every lift, building and amenity replaced or improved. And now that both the Canyons and Park City Resorts have been acquired by Vail Resorts, the development will definitely continue.

Since 2015-16 the Canyons ski area has been interconnected with Park City Mountain Resort via a new gondola to form one uber sized ski resort called [Park City](#). The base area of the Canyons side is called Canyons Village at Park City. Yet another new name as part of its ongoing reinvention!

EPSC Carnival to Zermatt Utah includes:

- Estimated air Transportation from Philadelphia to Salt Lake City including current taxes *
- Roundtrip airport motor coach transfers SLC/Zermatt based upon 40 paying per coach
- Lodging at Zermatt for 7 nights including all taxes and baggage handling
- Seven full breakfasts at Zermatt including all taxes
- Lift Tickets -2 of 7-day Deer Valley, 1 day Sundance, 2 of 3-day Park City/Canyons with guided tours offered at each mountain.
- Substitute Park City 3rd day for Deer Valley 2nd day for an additional cost of \$20.00
- Daily ski shuttle transportation supplemented and customized for EPSC participants to mountains as designated in the ski week schedule for FIVE days with the exception of Wednesday which is an open/off day. For those interested in skiing Wednesday Zermatt will offer limited ski shuttles.
- Sundance ski day includes special BBQ lunch and optional historical walking tour with Max
- Welcome Party on Saturday Night with appetizer, pasta bar and cash bar
- Orientation Breakfast on first Morning with resort reps
- Free Race Gate Practice Runs – Monday (day before race) at Park City
- On Mountain race Tuesday at Park City
- Themed dinner event Thursday evening
- Cash Bar as noted on itinerary for welcome reception and dinner
- Carnival Credentials
- All current Taxes & Gratuities
- Discounts on Ski/Snowboard Rentals and Ski Storage
- Complimentary ratio: One full comp per 20 paid for each club plus one full comp for Carnival Coordinator & Carnival Race Director
- Familiarization trip coordinated and offered to the VIP club leaders to visit the selected resort and choose lodging options, etc. FAM provided at nominal cost to leaders and two complimentary passages for EPSC coordinators
- A table will be provided to the EPSC Council at our 2019 spring ski show in Philadelphia to assist in kicking off and advertising the Carnival
- Promotional/advertising information to assist marketing for the clubs
- Swag items (such as shirts, hats, mugs, etc.) for use as prizes at the events will be provided

*Note air cost for this package is based on **approximated price of \$600.00 from Philadelphia/Salt Lake City** and is subject to change. Newark/Salt Lake Delta nonstop flights are currently running *75.00 LESS pp* than Philadelphia. We will do our best to negotiate the best possible airfares using all major air carriers servicing Salt Lake City including American, Delta United and Southwest. We will also provide pricing from alternate departure gateway cities as requested. The estimated airfare cost from Philadelphia is included in this package price offer.

ADDITIONAL IMPORTANT INFORMATION:

THE PRICING IN THIS PROPOSAL IS BASED UPON A MINIMUM OF 300 PAYING PARTICIPANTS

Please make note this schedule and pricing are subject to change pending EPSC board approval to the outlined itinerary and ski mountain schedule.

CARNIVAL PER PERSON COST:

Cost pp based upon double occupancy in standard room with microwave/fridge: \$1,965.00

Cost pp based upon double occupancy in standard room without microwave fridge: \$1,925.00
(this room category is very limited in number)

CARNIVAL ITINERARY WITH SCHEDULE OF EVENTS AS FOLLOWS:

Saturday, February 8, 2020

All Day	Arrivals
5:00 p.m. – 6:00 p.m.	Trip Leaders Meeting – Zermatt hotel meeting room
6:00 p.m. – 8:00 p.m.	Welcome reception – Zermatt hotel ballroom with lite dinner, cash bar (providing flight arrivals are early to accommodate the reception on Saturday evening. If not, this will be pushed to Sunday evening)

Sunday, February 9, 2020

8:00 a.m. – 9:30 a.m.	Orientation Breakfast – Zermatt ballroom
10:00 a.m.	Guided Mountain Tour of Deer Valley with Max
ALL DAY	SKI / ACCLIMATE

Monday, February 10, 2020

ALL DAY	Ski Park City or Canyons
10:00 a.m. – 1:00 p.m.	Practice Runs on NASTAR Course set up for EPSC at PARK CITY
3:45 p.m. – 5:00 p.m.	Race Registration – All MUST register if planning to race! Location TBA (Team Captains must attend and submit all forms for the team members!)

Tuesday, February 11, 2020

ALL DAY	Ski Park City or Canyons
10:00 a.m. – 12:00 p.m.	EPSC NASTAR Race at PARK CITY Race is not accessible to non-skier guests

Wednesday, February 12, 2020

ALL DAY	Off day, enjoy alternate activity in Zermatt or take a tour or ski another resort at additional cost for lift ticket and transportation (Solitude, Brighton, Snowbird, Alta) Sign up at welcome registration
---------	--

Thursday, February 13, 2020

ALL DAY	Ski Sundance with a Wild West ski tour and a historical walking tour
11:30a.m.	Enjoy a special luncheon BBQ in a private facility at the base of Sundance
6:30 p.m.	Themed banquet dinner buffet with race and costume awards at Zermatt

Friday, February 14, 2020

ALL DAY	Ski & Enjoy Deer Valley (substitute Park City/Canyons for additional \$20.00)
---------	---

Saturday, February 15, 2020

Say good bye to Utah! Safe travels home